

1st YEAR 4th Term (Spring)														
1.	BMN-528	Data Science and Big Data Analytics	PCC	1.5	3	0	0	2	-	-	50	-	-	50
2.	BMN-529	Product Management	PCC	1	2	0	0	2	-	-	50	-	-	50
3.	BMN-530	Marketing Research	PCC	2	3	1	0	3	-	-	50	-	-	50
4.	BMN-531	Legal Aspects of Business	PCC	2	4	0	0	3	-	-	50	-	-	50
5.	BMN-532	Financial Management-2	PCC	1.5	3	0	0	2	-	-	50	-	-	50
6.	BMN-533	Strategy and Business Policy	PCC	2	4	0	0	3	-	-	50	-	-	50
7.	BMN-534	Supply Chain Management	PCC	1.5	3	0	0	2	-	-	50	-	-	50
8.		Elective I	PEC	1.5	3	0	0	2	-	-	50	-	-	50
9.		Elective II	PEC	1.5	3	0	0	2	-	50	-	-	50	-
		Sub Total		14.5										
2nd YEAR 5th Term (Autumn)														
1.	BMN-601	Business Simulation from Capstone	PCC	0	-	-	-	-	-	-	-	-	-	-
2.	BMN-602	Summer Training	PCC	2	-	-	-	-	-	-	-	-	-	100
3.		Elective III	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4.		Elective IV	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5.		Elective V	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6.		Elective VI	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7.		Elective VII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8.		Elective VIII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9.		Elective IX	PEC	1.5	3	0	0	2	-	50	-	-	50	-
		Sub Total		12.5										
2nd YEAR 6th Term (Autumn)														
1.		Elective X	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2.		Elective XI	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3.		Elective XII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4.		Elective XIII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5.		Elective XIV	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6.		Elective XV	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7.		Elective XVI	PEC	1.5	3	0	0	2	-	50	-	-	50	-
		Sub Total		10.5										
2nd YEAR 7th Term (Spring)														
1.		Elective XVI	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2.		Elective XVII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3.		Elective XVIII	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4.		Elective XIX	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5.		Elective XX	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6.		Elective XXI	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7.	BMN-610	Major Project	RP	-	-	-	-	-	-	-	-	-	-	-
		Sub Total		9										
2nd YEAR 8th Term (Spring)														
1.	BMN-610	Major Project	RP	7	-	-	-	-	-	-	-	-	-	-
		Sub Total		7										
		Total Credits		99										

Important Points :

- 1) Summer Training will be evaluated area wise. Students need to submit a report and presentation will be made by them.
- 2) Students will start working for their final year project during 7th term. They can spend some time in industry for project completion in 8th term. Project evaluation will also be done after making presentation in front of a duly constituted committee.
- 3) To complete specialization in one area, a student has to earn minimum 10.5 credits in that area.

Open Electives

Teaching Scheme					Contact Hours/Week			Exam Duration		Relative Weight (%)				
S. No.	Subject Code	Course Title	Subject Area	Credits	L	T	P	Theory	Practical	CWS	PRS	MTE	ETE	PRE
1	BMN-611	Knowledge Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-612	Entrepreneurship Development	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3	BMN-613	Industrial Waste Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-614	Management of Large Systems	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-615	Environment Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6	BMN-616	Advanced Optimization Techniques for Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-617	Basics of Management of Information	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8	BMN-618	Soft Computing Techniques for Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9	BMN-619	Technology Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-

Specialization Electives

(1) Human Resource Management

1	BMN-631	Human Resource Planning and Development	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-632	Organisational Development	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3	BMN-633	Labour Legislation and Industrial Relations	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-634	Career Planning and Performance Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-635	Training and Talent Development	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6	BMN-636	Competency Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-637	Management of Change	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8	BMN-638	Managing Innovation and Creativity	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9	BMN-639	Management of Self and Interpersonal Dynamics	PEC	1.5	3	0	0	2	-	50	-	-	50	-
10	BMN-640	Strategic Human resource Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
11	BMN-641	Human Resource Analytics	PEC	1.5	3	0	0	2	-	50	-	-	50	-
12	BMN-642	Training of Trainers	PEC	1.5	3	0	0	2	-	50	-	-	50	-
13	BMN-643	Leadership and Team Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
14	BMN-644	Talent Acquisition and Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
15	BMN-645	Future of Work	PEC	1.5	3	0	0	2	-	50	-	-	50	-
16	BMN-646	Managing Workforce Diversity	PEC	1.5	3	0	0	2	-	50	-	-	50	-

(2) Operations

1	BMN-651	Manufacturing Strategy	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-652	Service Operations Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3	BMN-653	Supply Chain Analytics	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-654	Operations Analytics	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-655	Essential AI for Managers	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6	BMN-656	Advanced AI for Managers	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-657	Game theory for strategic advantage	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8	BMN-658	Quality Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9	BMN-659	Queuing Systems and Simulation	PEC	1.5	3	0	0	2	-	50	-	-	50	-
10	BMN-660	Advanced Quality Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
11	BMN-669	Case studies in application of decision models	PEC	1.5	3	0	0	2	-	50	-	-	50	-
12	BMN-670	Circular supply chain for Sustainability	PEC	1.5	3	0	0	2	-	50	-	-	50	-
13	BMN-620	Industrial Internet of Things for Managers	PEC	1.5	3	0	0	2	-	50	-	-	50	-
14	BMN-621	Spreadsheet Modelling	PEC	1.5	3	0	0	2	-	50	-	-	50	-
15	BMN-622	Business Analytics	PEC	1.5	3	0	0	2	-	50	-	-	50	-

(3) Information Technology

1	BMN-661	Management of Information Technology	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-662	Enterprise Business Applications	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3*	BMN-663	Information Technology Project Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-664	Software Engineering and Management of Software Development	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-665	Design of On-Line Systems	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6	BMN-666	Decision Support and Experts Systems	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-667	Business Process Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8*	BMN-668	Electronic Commerce and Applications	PEC	1.5	3	0	0	2	-	50	-	-	50	-

* The IAPC also approved inclusion of both the courses in the PEC basket of MBA specializations i.e. Information system and Marketing & Information system and Operations.

(4) Marketing

1	BMN-671	Advanced Consumer Behavior Analysis	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-672	Brand Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3	BMN-673	Integrated Marketing Communications	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-674	Sales and Distribution Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-675	Pricing Strategies	PEC	1.5	3	0	0	2	-	50	-	-	50	-

6	BMN-676	Business to Business Marketing	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-677	Services Marketing	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8	BMN-678	Digital Marketing	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9	BMN-623	Global Marketing Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
10	BMN-679	Retail Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
11	BMN-680	Rural Marketing	PEC	1.5	3	0	0	2	-	50	-	-	50	-
12	BMN-647	Marketing Strategy	PEC	1.5	3	0	0	2	-	50	-	-	50	-

(5) Financial

1	BMN-681	Basics of Quantitative Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
2	BMN-682	Working Capital Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
3	BMN-683	Security Analysis for Investment	PEC	1.5	3	0	0	2	-	50	-	-	50	-
4	BMN-684	Indian Financial System	PEC	1.5	3	0	0	2	-	50	-	-	50	-
5	BMN-685	International Corporate Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
6	BMN-686	Financial Engineering	PEC	1.5	3	0	0	2	-	50	-	-	50	-
7	BMN-687	Applications of Quantitative Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
8	BMN-688	Financial Risk Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
9	BMN-689	Financial Modelling	PEC	1.5	3	0	0	2	-	50	-	-	50	-
10	BMN-690	Banking and Bank Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
11	BMN-691	Modern Financial Markets and Market Microstructure	PEC	1.5	3	0	0	2	-	50	-	-	50	-
12	BMN-692	Behavioral Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
13	BMN-693	Business Valuation	PEC	1.5	3	0	0	2	-	50	-	-	50	-
14	BMN-694	Infrastructure and Project Finance	PEC	1.5	3	0	0	2	-	50	-	-	50	-
15	BMN-695	Money and Central Banking	PEC	1.5	3	0	0	2	-	50	-	-	50	-
16	BMN-696	Portfolio Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-
17	BMN-697	Foreign Exchange Risk Management	PEC	1.5	3	0	0	2	-	50	-	-	50	-

Note: Courses BMN-655: Essential AI for Managers, BMN-656: Advanced AI for Managers, BMN-657: Game theory for strategic advantage, BMN-669: Case studies in application of decision models, BMN-620: Industrial Internet of Things for Managers, BMN-621: Spreadsheet Modelling and BMN-622: Business Analytics to be considered for Information System specialization.